



# Oreste "Rusty" D'Aversa

## "Mr. Edu-cainment"

Author – Speaker – Seminar Leader – Consultant – Coach



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### Professional Summary:

Oreste J. D'Aversa is a Professional Speaker (delivering over 1,000 speaking engagements), Author, Corporate Trainer, Workshop Facilitator, Certified Seminar Leader (by The American Seminar Leaders Association), Marketing and Sales Consultant for Small to Medium Sized businesses specializing in Technology Based Companies, Small Business Consultant and Coach, University Lecturer, Life Purpose Coach, All Faiths Minister, Spiritual Guide and Teacher. He specializes in providing individuals and organizations practical tools that can immediately be used to increase their level of productivity, profitability, spirituality and harmony. He has appeared on various national and local radio and television programs and conduct public workshops in the New York metropolitan area.

### Services Offered:

<b>Keynote</b> Up to 90 Min.	<b>Breakout</b> 2 Hours	<b>Workshops</b> 4 or 8 Hours	<b>Training</b> Classes	<b>Consulting</b> On-Site or Telephone	<b>Coaching</b>	<b>Customized</b> Programs
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### Topics:

#### Entrepreneurship

- Business Networking
- Customer Service
- Entrepreneurial Spirit
- Executive Development
- Goal Setting
- Human Resources
- Management Training
- Negotiation
- Performance
- Problem Solving
- Publicity
- Public Speaking
- Strategic Planning

#### Marketing & Sales

- Internet Marketing
- Marketing Consulting
- Sales Management
- Sales Training
- Sales Forecasting
- Sales Consulting
- Sales Training
- Selling Technology
- Small Business Selling
- Sales for Non Sales Professionals

#### Career Development

- Career Services
- Job Search Techniques
- Resume Writing
- Cover Letters
- Interviewing
- Career Planning
- Salary Negotiation

#### Self Help

- Book/Article Writing
- Children Empowerment
- Fertility
- Hypnosis
- Life Purpose
- Mind Body Healing
- Prosperity
- School Violence
- Stress Management
- Success Training
- Test Taking
- Time Management
- Writer's Block

### Books, Manuals, Audio Products:

**Books** – Discovering Your Life Purpose: The Journey Within, The Seven Simple Principles of Prosperity, Empowering Your Children in the New Millennium, SELL More Technology NOW!,

**Manuals with Audio CDs** - The Step-By-Step Networking Kit, The Resume Writing Kit, The Small Business Sales Success Guide, The Lightworkers Guide to Getting Clients

**Audio CDs** - The 60 Minute Mind-Body-Spirit Workout, Killing Writer's Block Dead, The Exam Stress Buster, Increase Sport Performance, Infertility: Use the Power of Your Mind to Help Your Body Conceive, Your Healing Temple: Using The Power of Your Mind to Help Heal Your Body

***"Guaranteed to Exceed Your Expectations!"***